

## FROM OUR CEO

Dear ERC Supporters,

The 2019-2020 year started with the largest budget and production goals in our 40 year history. With four offices covering 27 counties in Colorado, we were on track to help approximately 2,000 families for the year.

After meeting goals for the first eight months of the fiscal year, we experienced a halt in production due to the COVID-19 crisis. Starting March 16th, we were unable to enter client homes. This was a difficult time for the organization. Our administrative staff continued to operate and our crews completed training from home. We used this time to create safety protocols which now allow us to keep both our clients and employees healthy and safe. With help from our strong funding partners, we were fortunate to endure the shutdown. By May 11th, we resumed full production at all of our offices and have since been operating at full capacity.

We start this new fiscal year with renewed optimism and motivation. Our goal is to end energy poverty in our coverage area. Given the current crisis, our work is now more important than ever. As families struggle with household budgets, we can help them permanently reduce energy bills so they can afford other life essentials such as food and medication.

As we move forward during uncertain times, we operate with the belief that we are all stronger when working together. Our expanding reach and our growth over the last 40 years is in large part because of the web of earned contracts and partners we have, including: the Colorado Energy Office, Energy Outreach Colorado, Colorado Springs Utilities, Pikes Peak United Way, Larimer County, Colorado Department of Public Health and Environment, Denver Office of Strategic Partnerships and several others. Over the years we have cultivated these relationships and continue to increase production with their support.

Our staff of over 100 reports to work every day ready to serve families in need. If you - or someone you know - qualifies for our services, please call one of our offices to learn more. We are here to help.

Thank you for supporting Energy Resource Center! Your continued efforts allow us to serve more families every day.

Howard Brooks, *Chief Executive Officer*Cory Smith, *Board Chair* 

Cory Smith Board Chair Patricia Kelly Board Vice Chair Jack Johnson Board Secretary Ann Nichols Bill Leonard Peter Van

Genderen

Marcia Kyral Darius Allen Jeff Seifried

Tiana Patterson

Dawn Melgares

## **BOARD OF DIRECTORS**

## THE ENERGY EFFICIENCY SOLUTION

Families across our state are facing challenges previously unimaginable. Job loss has cut wages, the potential for needing medical care looms while benefits are lost, and families are faced with tough choices as schools toggle between in-person and virtual learning. Plus, housing costs are higher than ever. The struggle to make ends meet affects families from the Wyoming border to the San Luis Valley.

Plus, there are environmental concerns that challenge our daily lives and our future. Denver is currently ranked as one of the most air-polluted places in the country, wildfires have displaced many this year, and it is one of the driest winters we've had in a long time.

What does all of this have to do with energy-efficiency? The work we do saves money year-over-year. It also lessens a home's carbon footprint, decreases the draw on power-plants, and improves the safety of everyone living in the home.

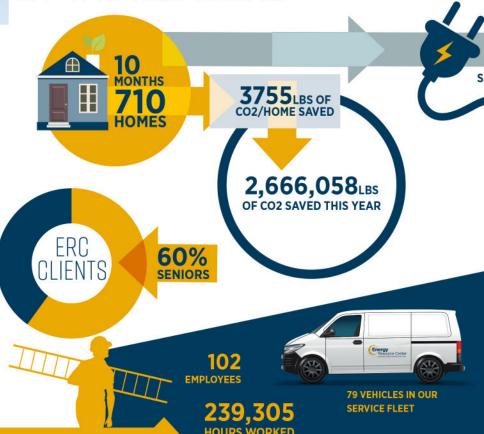
Take a new furnace, one of the common pieces of equipment we upgrade for our families. A new furnace will heat a home

more efficiently, and installation will include sealing or repairing any previous leaks making the home more safe. A new furnace will also make it so the family isn't paying for wasted energy and their bill is lower, plus it will draw less resources from the local power plant than an older model. This one piece of equipment improves the day-to-day lives of the entire household, adds money to their budget, while also improving the system we use for power, and lowering greenhouse gas emissions.

No matter which way you look at it - as a social service, as a piece in the affordable housing puzzle, or as an environmental endeavor - energy-efficiency work is critical and it is with your support that it gets done.

It is currently estimated that more than a quarter of a million households are within our income-qualifications and coverage area for free energy-efficiency services. Your support makes it possible for us to serve them, improve their lives, and improve our environment.

## BY THE NUMBERS



SAVINGS/HOME

SAVED FOR THE FISCAL YEAR

\$4,686,000 SAVED OVER 20-YEAR LIFESPAN OF

IMPROVEMENTS DONE THIS YEAR

### **REVENUE AND SUPPORT**

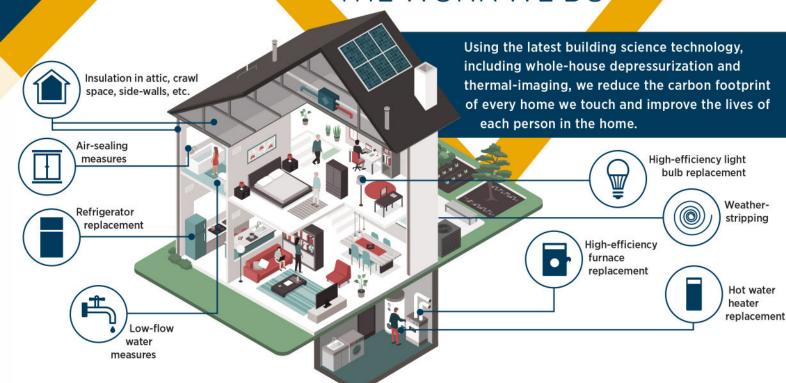
Contributions and Grants	10,634,721
Operating Income	837,765
Total Support and Revenue	11,472,486

EXPENSES	
Program Services	11,165,241
Support Services	502,981
Total expenses	11,668,222
Change in net assets	-105 736

Change in net assets 195,736 Net Assets beginning of year 1,749,053

Net assets end of year 1,553,317

## THE WORK WE DO



## PARTNERS



































LARIMER







## SERVICE AREA

Northern Colorado

PHILLIPS

KIT CARSON

CHEVENNE

WELD

BROOMFIELD

EL PASO





















# CONTACT

### LINCOLN FREMONT Pikes Peak Region SAGUACHE San Luis Valley RIO GRANDE ALAMOSA CONEJOS COSTILLA

Denver Metro JEFFERSON

### **Pikes Peak Region**

540 East Cimarron Street Colorado Springs, CO 80903 719.591.0772

### San Luis Valley

2311 Commerce Circle Alamosa, CO 81101 719.587.9492

### **Denver Metro Office**

953 Decatur Street Denver, CO 80204 720.236.1321

### **Northern Colorado Office**

3543 S. Lincoln Avenue, Suite 2 Loveland, CO 80537 970.617.2801

## #BeTheEnergyCO



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youtube.com **Energy Resource** Center-Colorado



linkedin.com/company/ energy-resourcecenter---colorado

### **WE'VE MOVED**

The Pikes Peak Region office has moved to a new location. Please make note!

Our new address is:

540 E Cimarron St. Colorado Springs, CO 80903