



**Energy**
Resource Center
EFFICIENT HOMES FOR BETTER LIVES

Every Colorado family deserves
a safe and healthy home.

2018 -2019 ANNUAL REPORT



The **mission** of Energy Resource Center is to improve home energy efficiency, conserve energy, promote health, increase comfort, and expand Coloradans' quality of life.

The **vision** of Energy Resource Center is to provide the opportunity for every Colorado household to maximize energy efficiency, eliminate hazards and create a sustainable future.



Dear Friends of Energy Resource Center,

There is an affordable housing crisis in Colorado. A recent report revealed our state is now the fifth most expensive in which to rent or buy a home. This is great for the overall economy but leaves many households vulnerable. A higher rent payment means less money for food and other life essentials. The work we do relieves this pressure by permanently lowering utility bills. If we can save someone \$75 per month on their winter heating bill, they are better able to afford their medication or buy groceries for their children.

Our work resides at the intersection of affordable housing, health, environmental preservation and household cost savings. The clients we serve are often one event away from disaster. It could be a car repair, broken furnace or another unexpected bill. When we install a new furnace or insulate a home, we do it with compassion and care for our neighbors in need. Our technicians are fully licensed and trained to do this technical work. They are also community advocates, spending their days fighting for those that need a hand up.

We have immense gratitude for your support! You have busy lives but you take the time to donate, send us thank you cards and engage with our cause. With four locations, over 100 employees, and your support, we collectively touched about 2,000 homes this fiscal year. When we are crawling in an attic blowing insulation or flat on our backs in a crawl space wrapping water pipes, you are there with us. Thank you!

Howard Brooks, *Chief Executive Officer* Cory Smith, *Board Chair*

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ERC OFFICE SNAPSHOT

Our San Luis Valley office, located in Alamosa, runs a little differently from the rest. Our technicians there cover a great deal of distance, both commuting to the office and driving to jobs. The Valley is sparsely populated but home to some of the tightest communities found in the state. The area is also home to some of the greatest need we see, with a high rate of poverty and many families struggling to make it. That said, our partnerships with other nonprofits in the region are strong and we have been able to help people manage dire situations side-by-side with these organizations. Charlie, our Regional Director, and Lupita, our Intake Specialist, are both deeply connected to the San Luis Valley, the nonprofits, and the other residents who live there.

One of the Valley's biggest assets is its abundant sunshine. Through our partnership with Xcel Energy, we install solar panels as part of our other routine weatherization upgrades. The solar program in the Valley has been built by David Malouff, one of our technicians. His perseverance in training, designing, and building the program has been inspiring.

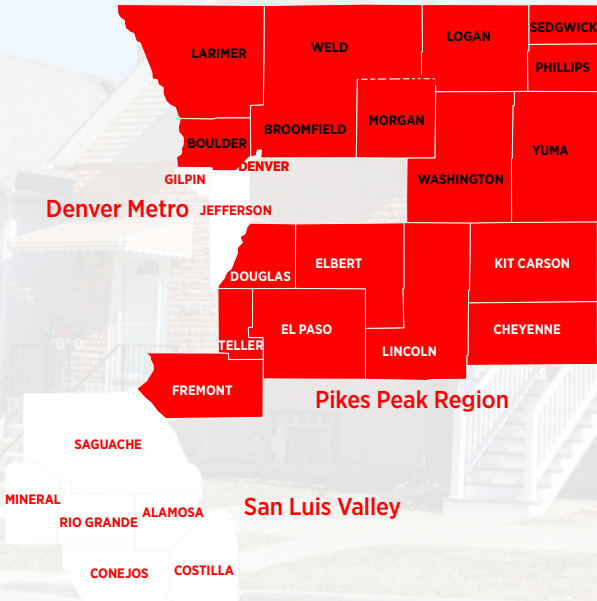


LOVELAND EXPANSION:

Starting July 1, 2018 we expanded to Northern Colorado! Our new office in Loveland provides weatherization services to nine total counties and cities such as Fort Collins, Loveland, Boulder, and Greeley. Don Walker, formerly with the Colorado

Energy Office, is our new Director for this location. He is a proven leader in the industry, positioning this office to help families in need for many years to come. Finishing the first fiscal year, Don and staff weatherized 180 homes in this new coverage area!

SERVICE AREA



REVENUE AND SUPPORT

Contributions and Grants	9,497,109
Operating Income	2,227,811
Total Support and Revenue	11,724,920

EXPENSES

Program Services	10,868,525
Support Services	354,634
Total expenses	11,223,159

Change in net assets	501,761
Net Assets beginning of year	1,213,673
Net assets end of year	1,715,434

**3% Administration/
Fundraising**



**97% Energy
Efficiency
Programs**

WHAT WE DO

We are a non-profit construction company. The work we do is free for our income-qualified clients and includes furnaces, water heaters, insulation, refrigerators, air sealing, weather stripping and more. This work is accomplished from four offices, covering 27 counties in Colorado.

These energy-efficiency upgrades provide multiple benefits:

- Saves clients an average of 25% on their utility bills allowing them to afford food, medication and other life essentials.
- Assists with the affordable housing crisis. Families cannot afford housing if they can't afford their utility bills.
- Health and safety issues are addressed in every home we touch. We repair leaky gas lines, mitigate carbon monoxide and more.
- Measures performed assist with environmental preservation. Increased efficiency equates to fewer natural resources used, which provides cleaner air and a healthier environment.

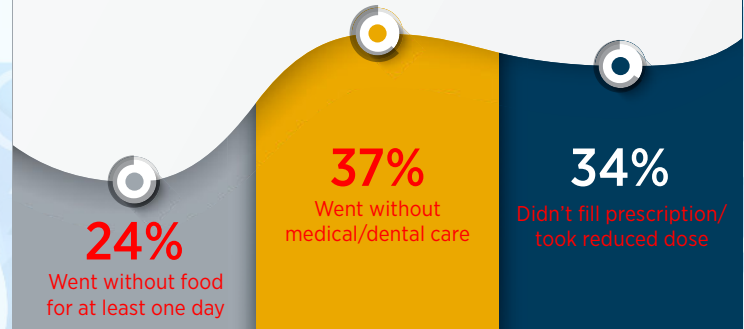
This work is funded through a balanced web of sources including the U.S. Department of Energy, Colorado Energy Office, Energy Outreach Colorado, utility companies, individual donors, traditional grant-making and more.

We're not just a contractor, we perform the work. Our entire staff now totals over 100 with about 75 licensed and trained technicians. Every day our crews are on their hands and knees in crawl spaces and attics, blowing insulation and installing furnaces. They are experts in their field and they are ALSO community advocates!

BY THE NUMBERS

ADVERSE RESPONSES TO HIGH ENERGY BILLS

(NATIONAL ENERGY ASSISTANCE DIRECTORS ASSOCIATION)



30% If Americans used 30% less energy in their homes, **450** power plants would not be needed
Colorado State University

Our client energy savings this year equates to removing **241** homes from the power grid.

Saved clients a collective **\$298,980** on utility bills.

Touched approximately **2,000** homes through our web of funding partners

106
employees

4
offices

79
service vehicles

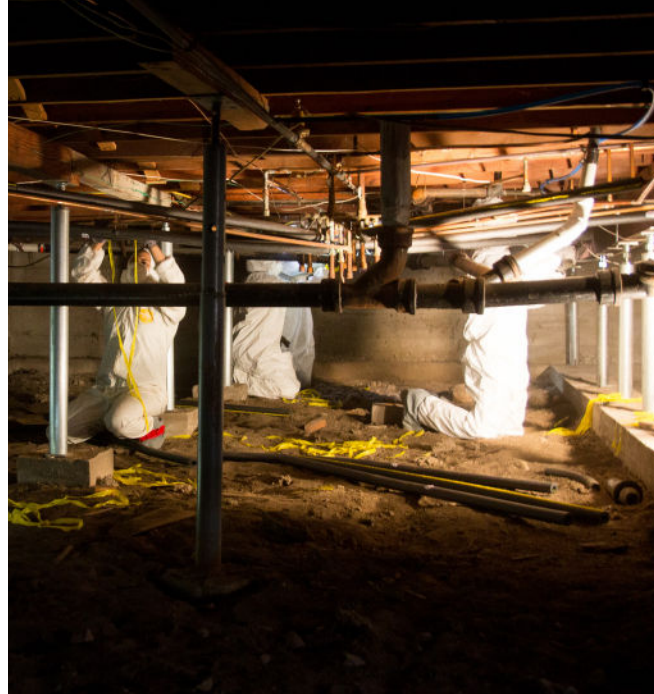


OUR CLIENTS

Venus found Energy Resource Center through one of our funders, Energy Outreach Colorado. EOC was able to install a new furnace for Venus and pointed her in our direction for further weatherization services. We added insulation in the attic, walls, and crawlspace, as well as wrap pipes, repair a couple of leaks, add weather stripping, and install an exhaust fan in the bathroom.

She had a very positive experience with our crew members, calling them “the epitome of respectful” and saying, “they treated me like I was their family.” At Energy Resource Center, we work hard to ensure our clients feel comfortable with us being in their home. We maintain a culture of respect for the people we help and the homes we improve.

At the end of the day, ERC’s focus is serving our neighbors in need. We feel privileged to be able to help families gain access to affordable housing through utility bill savings.



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